



Dear Sirs,

Ukrainian national company "AMK Ltd" expresses respect to you and proposes to consider our proposal on the supply **of honey in 2015**.

Our company is the largest **national producer** of grocery food. For more than 10 years of operation, we have gained a market leader in several segments.

On our enterprise is implemented an integrated quality management system, food safety and social responsibility in accordance with international standards. The system of food safety management is certified according to the requirements of FSSC 22000 by "TÜV Rheinland Cert GmbH".

Our quality standards, principles of business, reputation is highly appreciated by our partners, including the Ukrainian units of international companies:

- **METRO C&C** chain Ukraine - manufacture products under private label;
- **Mondelēz International - Ukraine** - are approved supplier of range of products;
- **McDonalds Ukraine** - are approved supplier of range of products.

Exports of honey - a new business direction of our company. We plan to implement in 2015 full production run, including one's own accredited laboratory. This production we are also building in accordance with international standards of quality and safety of food production.

Today, we are able to offer for realization 100 tons of honey, harvest 2014. Type- motley grass. Region of collection - Cherkasy region. The quality of honey confirmed by the conclusions of the Kiev Institute of laboratory diagnosis and veterinary-sanitary inspection. The price of supply - \$ 3,0 on terms EXW, minimum order - 20 tons.

In 2015 marketing year, we plan to procure not less than one thousand tons of honey in types: flower, sunflower, and other mono flora types.

**The company "AMK Ltd" is interested in cooperation with your company.**

If you are interested to cooperate, ask to inform supply terms:

- Type of honey. Volume and terms of supply.
- The required quality parameters.
- Ukrainian laboratories, from which you accept conclusion about the quality. Or other requirements on quality assurance.
- Packaging and delivery method.
- Other significant conditions.

We are ready to discuss the conditions of cooperation during 2015 marketing year within announced by us production capacity.

All necessary certificates and specifications provide on demand. We are grateful for your feedback.

Kind regards,  
Viktor Ivanchenko,  
Head of direction "Honey"  
"AMK Ltd"